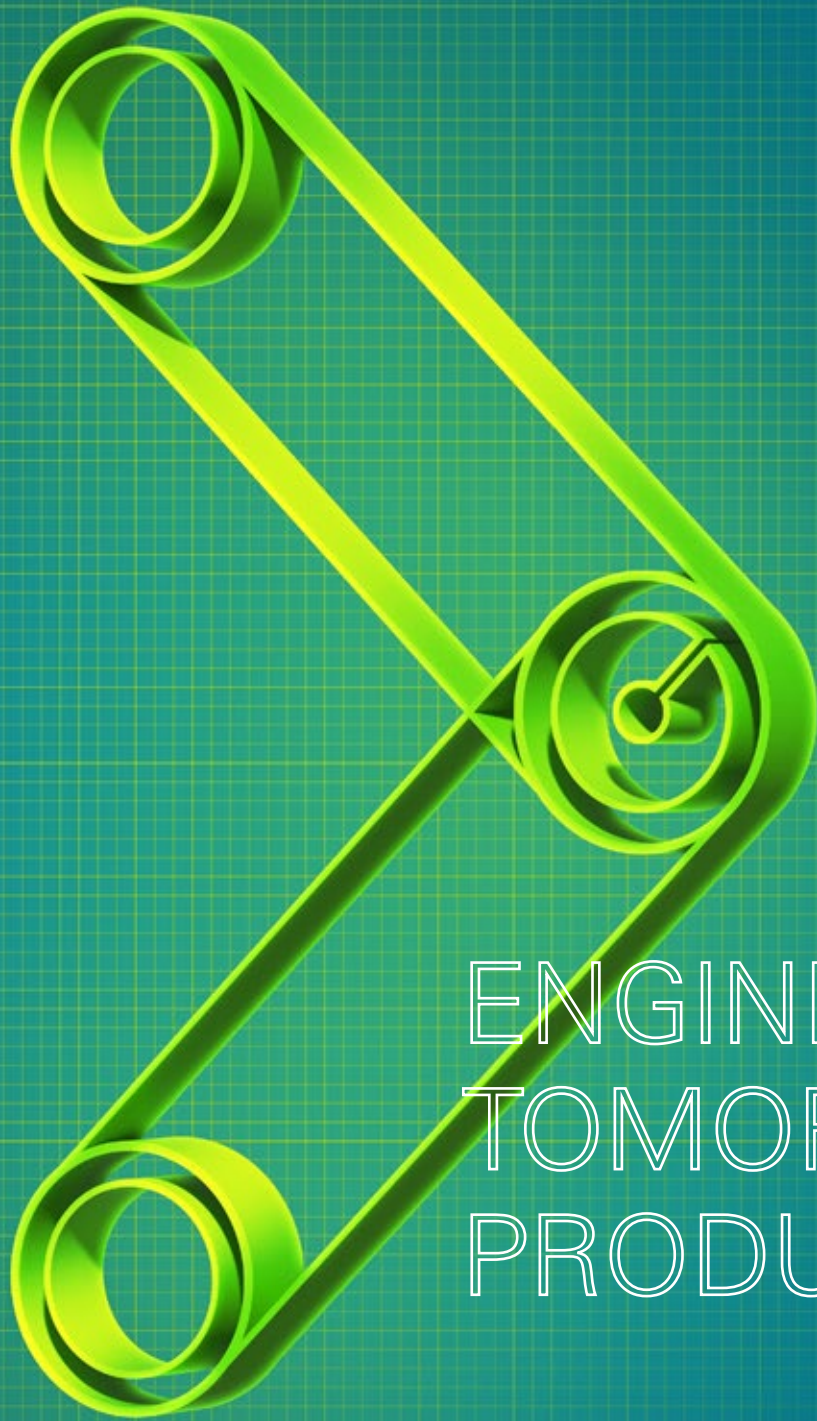


Nine Month Report 2024



ENGINEERING
TOMORROW'S
PRODUCTION

Manz Group

at a glance

Overview of Consolidated Net Profits

(in EUR million)	01/01– 09/30/2024	01/01– 09/30/2023
Revenues	133.7	195.0
Total operating revenues	143.0	208.6
EBITDA	-13.3	19.5*
EBITDA margin (in %)	-9.3 %	9.3%*
EBIT	-20.9	10.8*
EBIT margin (in %)	-14.6 %	5.2%*
EBT	-24.6	7.7
Consolidated net profit	-25.4	6.9
Earnings per share, undiluted (in EUR)	-2.97	0.81
Cash flow from operating activities	-14.1	-23.7
Cash flow from investing activities	7.2	-4.4
Cash flow from financing activities	-9.0	5.5
	09/30/2024	12/31/2023
Total assets	247.5	278.6
Shareholder's equity	70.4	99.7
Equity ratio (in %)	28.5%**	35.8 %
Financial liabilities	60.2	66.1
Liquid funds	14.2	30.2
Net debt	46.0	35.8

*Manz AG has changed the disclosures of bank commissions. Bank commissions are now reported under finance costs instead of other operating expenses. The Management is of the opinion that the recognition of bank commissions in finance costs provides more reliable and relevant information. In this context, the previous year's figure was also adjusted for better comparability.

** before capital increase (announcement was made on Oktober, 24 2024)

Business Performance

Overview

The first nine months of 2024 were characterized by a very difficult market environment for the Manz Group ("Manz") – particularly in the area of battery cell production in Europe and North America. In addition, sentiment in the German mechanical engineering sector deteriorated further over the course of the third quarter of 2024. Demand from the battery production and automation lines (production and assembly solutions) areas continued to fall short of expectations after an already extremely weak first half of 2024.

Revenue fell to EUR 133.7 million in the first nine months of 2024 compared to EUR 195.0 million in the previous year. The 31.4% decline is due to the weak order intake since mid-2023.

In the third quarter of 2024, the Group reported revenues of EUR 35.1 million, a 33.7% decline compared to the same quarter previous year (Q3/23: EUR 53.0 million). As a result, quarterly revenues were below the levels recorded in the first two quarters of 2024.

Earnings before interest, taxes, depreciation and amortization (EBITDA) for the first nine months of 2024 amounted to EUR –13.3 million, significantly lower than the previous year's figure (previous year: EUR 19.5 million). In the previous year, a positive one-time effect contributed EUR 5.7 million to the EBITDA (in the Mobility & Battery Solutions segment). The decline in earnings in the current reporting period is primarily due to the significant drop in business volume is primarily due to the significant decline in business volume in the area of battery production. Negative one-time effects of EUR –2.0 million recognized in the second quarter of 2024 as a result of full impairment due to the insolvency of Cadis Engineering GmbH in 2024. In the third quarter of 2024, an impairment (in accordance with IFRS 9) of EUR 5.7 million was required due to a customer order cancellation, which had an impact on earnings in the Mobility & Battery Solutions segment.

The EBITDA margin for the first nine months of 2024 decreased to –9.3% compared to 9.3% in the previous year. Earnings before interest and taxes (EBIT) amounted to EUR –20.9 million (previous year: EUR 10.8 million), with the EBIT margin falling to –14.6% (previous year: 5.2%).

The EBITDA for the third quarter of 2024 was EUR –12.0 million (previous year: EUR 2.3 million). EBIT amounted to EUR –14.4 million (previous year: EUR –0.5 million).

In the first nine months of 2024, the Group recorded a net result of EUR –25.4 million (previous year: EUR 6.9 million). Based on a weighted average of 8,542,574 shares, this resulted in undiluted earnings per share of EUR –2.97 (previous year: EUR 0.81 for 8,541,303 shares). The total number of shares increased by 1,271 shares compared to the previous year due to the allocation of shares under the company's performance share plan.

Consolidated net income for the third quarter of 2024 amounted to EUR –15.2 million (previous year: EUR –0.7 million), which corresponds to undiluted earnings per share of EUR –1.78 (previous year: EUR –0.08).

Incoming orders in the first nine months of 2024 amounted to EUR 92.5 million (previous year: EUR 125.7 million), 26.5% decline compared to the previous year. Incoming orders of EUR 13.7 million were generated in the third quarter of 2023 – a decrease of 66.9% compared to the same quarter of the previous year (previous year: EUR 41.5 million).

Due to the ongoing execution of the order backlog, the order backlog as of September 30, 2024 amounted to EUR 110.9 million which is 36.6% below the previous year's level (previous year: EUR 174.9 million).

Business divisions

The revenue in the Mobility & Battery Solutions segment amounted to EUR 37.0 million in the first nine months of 2024 – reflecting a decline of 51.3% compared to the previous year (previous year: EUR 75.9 million). Its contribution to the Group revenue decreased to 27.7% from 38.9% in the previous year.

Segment EBITDA dropped to EUR –12.7 million (previous year: EUR 8.8 million). Segment EBIT also fell significantly to EUR –16.4 million, compared to EUR 5.1 million in the previous year. EBT for the reporting period reached EUR –19.1 million (previous year: EUR 3.0 million), and the net result for the period was EUR –19.3 million (previous year: EUR 3.2 million).

Order intake for the segment amounted to EUR 36.7 million in the first nine months of 2024 (previous year: EUR 51.9 million), with the third quarter of 2024 order intake at EUR 2.7 million (previous year: EUR 9.6 million). The order backlog as of September 30, 2024 amounted to EUR 45.0 million (previous year: EUR 77.3 million).

The revenues in the Industry Solutions segment amounted to EUR 96.7 million in the first nine months of 2024, a decrease of 18.8% compared to the previous year (previous year: EUR 119.1 million). The share of the Group revenue increased to 72.3% (previous year: 61.1%) due to the stronger decline of revenue in the Mobility & Battery Solutions segment.

EBITDA decreased to EUR –0.6 million (previous year: EUR 10.7 million). Segment EBIT was negative at EUR –4.5 million (previous year: EUR 5.7 million). EBT for the reporting period was EUR –5.5 million (previous year: EUR 4.6 million), and the net result for the reporting period was EUR –6.1 million (previous year: EUR 3.8 million).

Order intake in the segment also declined compared to the previous year in the first nine months of 2024, reaching EUR 55.8 million (previous year: EUR 73.8 million). Order intake amounted to EUR 11.0 million in the third quarter of 2024 (previous year: EUR 31.8 million). The order backlog as of September 30, 2024 stood at EUR 66.0 million (previous year:

EUR 97.6 million). Positive developments were seen in the demand for Manz production equipment for the manufacture of inverters and production solutions in the semiconductor manufacturing sector.

Other important developments

Sale of the Hungarian subsidiary

On July 24, 2024, all conditions precedent from the purchase agreement with Harro Höflinger Verpackungsmaschinen GmbH, Allersbach im Tal, regarding the sale of Manz Hungary Kft. were fulfilled. Manz AG received EUR 8.0 million in cash and cash equivalents in July 2024. Manz Hungary Kft is no longer a part of the scope of consolidation since May 9, 2024.

Reorganization of the Managing Board

On July 11, the Supervisory Board of Manz AG announced the reorganization of the Executive Board. Effective July 15, 2024, the Supervisory Board appointed Dr. Ulrich Brahms as a new member of the Executive Board and, starting September 1, 2024, as the new Chief Executive Officer (CEO) with a term of three years. The previous CEO, Martin Drasch, left the company at his own request and by mutual agreement on August 31. Furthermore, the Supervisory Board had also decided to expand the Executive Board to three members. Stefan Lutter took on the new role of Chief Technology Officer (CTO) on September 1. In his role, he is responsible for the Electronics division at Manz, with a focus on Asia. Manfred Hochleitner remains CFO of the company.

Events after the balance sheet date

Between the reporting date of September 30, 2024 and the preparation of this quarterly statement, there have been the following significant changes:

New investor following capital increase with exclusion of subscription rights

Effective October 24, 2024, the strategic investor Mr. Eng Kee Tan acquired a stake in Manz AG. He acquired 1,708,514 new shares in Manz AG as part of a capital increase through cash contributions by partially utilizing the authorized capital 2024 and excluding the subscription rights of existing shareholders. Mr. Eng Kee Tan, founder and majority shareholder of Greatech Technology Berhad (Malaysia), subscribed to the shares at a placement price of EUR 5.80 per share. The gross proceeds received by Manz AG from the capital increase before deduction of transaction costs amounted to EUR 9.9 million. Consequently, the company's share capital increased from EUR 8,542,574 to EUR 10,251,088. Mr. Tan now holds a stake of approximately 18.0% in Manz AG. The current shareholder structure can be viewed here <https://www.manz.com/en/investor-relations/shares/shareholder-structure/>.

Manz AG decides to sell its battery cell production equipment business

The management board of Manz AG has decided on November 27, with the approval of the supervisory board, to sell its battery cell production equipment business. The planned transaction includes an extensive portfolio of production systems and individual machines

for the manufacturing of battery cells, stationary storage, capacitors, as well as IPCEI funding approved until 2028 in the amount of approximately EUR 70 million, of which has not yet been drawn. The Management Board expects the transaction to happen in the first half of 2025.

The company believes that the economic environment has deteriorated to such an extent as a result of the upheaval in the European battery cell market. The continued need for investments from its own funds and the weak market outlook in the short and long term are the main reasons for the adjusted corporate strategy. Manz AG will now focus on industrial automation, in the context of which battery module assembly will be further advanced, as well as on the areas of electronics, semiconductors and contract manufacturing.

One-off and non-cash, significant impairment losses

Manz AG performs impairment tests for intangible assets with indefinite useful lives and goodwill once a year as of December 31, provided there are no specific indications of impairment of a cash-generating unit. As of June 30, 2024, Manz AG also checked whether there were any such indications and carried out a corresponding test, which did not reveal any need for impairment.

The market environment had deteriorated further by the time the quarterly statement was published. There is an increased risk that this deterioration will continue not only in the short term, but possibly also in the long term.

Due to the persistently weak business performance expected from today's perspective, one-off and non-cash, significant impairment losses at least on goodwill particularly in the Mobility & Battery Solutions segment at the end of the year will have a negative impact on earnings in 2024.

Efficiency and restructuring program

In response to the current challenges, the Management Board has also decided to extend the action plan of the efficiency and restructuring program announced in July 2024: By reducing personnel, fixed and material costs, optimizing processes, streamlining the organizational structure and focusing on standardization measures in the product portfolio, the company aims to achieve cost savings in the lower double-digit million-euro range over the next three years.

Forecast report

On June 27, 2024, the company announced that it would not be able to meet the forecast for the full year 2024, as outlined in the 2023 annual report, due to the generally weak market environment. As a result, both revenue and earnings are expected to be significantly below the previous year's level. The Executive Board has now provided a more detailed forecast and expects revenue to range between EUR 170 and 180 million for the financial year 2024 (2023: EUR 249.2 million). Manz now expects EBITDA of between EUR –20 and –25 million (2023: EUR 14.6 million) and EBIT of between EUR –30 and –35 million (2023: EUR 2.9 million). This does not include the significant one-off and non-cash impairment losses to be recognized at the end of 2024 fiscal year.

The primary goal of the Executive board for the coming months remains the implementation of the efficiency program, which aims to enhance operational performance, streamline processes, structures and further reduce costs. The Executive Board expects the first positive effects from the efficiency program as early as 2025. A clear focus in the financial area remains on strengthening liquidity in the light of the reduced business volume.

Forward-looking statements

This report contains forward-looking statements based on current assumptions and forecasts made by Manz AG's management. Such statements are subject to risks and uncertainties. These and other factors may cause the actual results, financial situation, developments or performance of the company to differ significantly from the estimates given here. The company assumes no obligation whatsoever to update such forward-looking statements or to adapt them to future events or developments.

Reutlingen, November 28, 2024

The Executive Board

Dr. Ulrich Brahms

Manfred Hochleitner

Stefan Lutter

Consolidated Income Statement

(in TEUR)	01/01– 09/30/2024	01/01– 09/30/2023*	07/01– 09/30/2024	07/01– 09/30/2023*
Revenues	133,749	195,026	35,127	52,958
Inventory changes, finished and unfinished goods	-3,162	-1,126	-2,222	376
Work performed by the entity and capitalized	12,389	14,680	4,352	4,042
Total operating performance	142,977	208,581	37,256	57,377
Other operating income	18,080	13,037	1,945	3,752
Material expenses	-82,074	-110,611	-19,634	-31,015
Personnel expenses	-58,556	-64,148	-16,769	-21,190
Other operating expenses*	-31,838	-26,512	-14,689	-6,617
Result from investments using the equity method	-1,905	-882	-152	-3
EBITDA	-13,317	19,465	-12,043	2,304
Amortization / depreciation	-7,597	-8,669	-2,362	-2,844
EBIT	-20,914	10,796	-14,405	-539
Finance income	215	264	51	50
Finance costs	-3,886	-3,408	-974	-1,088
Earnings before taxes (EBT)	-24,585	7,651	-15,328	-1,578
Income taxes	-787	-704	98	919
Consolidated net profit	-25,372	6,948	-15,230	-659
thereof attributable to non-controlling interests	0	4	0	-5
thereof attributable to shareholders of Manz AG	-25,372	6,944	-15,230	-654
Weighted average number of shares (undiluted)	8,542,574	8,541,303	8,542,574	8,542,574
Earnings per share				
undiluted in EUR per share	-2.97	0.81	-1.78	-0.08
diluted in EUR per share	-2.97	0.78	-1.78	-0.08

*Adjustment of prior-year figures.

Consolidated Statement of Comprehensive Income

(in TEUR)	01/01– 09/30/2024	01/01– 09/30/2023	07/01– 09/30/2024	07/01– 09/30/2023
Consolidated profit or loss	-25,372	6,948	-15,230	-659
Difference resulting from currency translation	-4,127	-3,259	187	-1,361
Cash flow hedges	0	0	0	0
Tax effect resulting from components not recognized in profit/loss with possible future reclassification	0	0	0	0
Total of expenditures and income recorded directly in equity with possible future reclassification with tax effect	-4,127	-3,259	187	-1,361
Financial assets measured at fair value through other comprehensive income (FVOCI)	0	0	0	0
Revaluation of defined benefit pension plans	26	25	9	2
Share of other comprehensive income from investments using the equity method	0	0	0	0
Tax effect resulting from components recognized directly in equity without future reclassification	-5	-5	-2	0
Total of expenditures and income recorded directly in equity without future reclassification with tax effect	21	20	7	1
Group comprehensive income	-29,477	3,709	-15,036	-2,018
thereof non-controlling interests	0	-4	0	0
thereof shareholders Manz AG	-29,477	3,714	-15,036	-2,019

Consolidated Balance Sheet

ASSETS (in TEUR)

	09/30/2024	12/31/2023
Non-Current Assets		
I. Intangible assets	42,994	40,662
II. Property, plant and equipment	40,739	46,603
III. Investments accounted for using the equity method	19	1,917
IV. Financial assets	3,685	3,685
V. Other non-current assets	3,548	3,517
VI. Deferred tax assets	3,908	3,515
	94,893	99,899
Current Assets		
I. Inventories	28,267	33,837
II. Trade receivables	39,564	41,961
III. Contract assets	58,622	52,852
IV. Current income tax receivables	614	260
V. Derivative financial instruments	14	466
VI. Other current assets	11,292	19,109
VII. Assets held for sale	–	0
VIII. Cash and cash equivalents	14,186	30,239
	152,559	178,724
Total assets	247,452	278,623

Consolidated Balance Sheet

LIABILITIES (in TEUR)

	09/30/2024	12/31/2023
Equity		
I. Issued capital	8,543	8,543
II. Capital reserves	21,522	21,061
III. Retained earnings	45,327	70,698
IV. Accumulated other comprehensive income	-4,948	-842
Shareholders of Manz AG	70,443	99,459
V. Non-controlling interests	0	208
	70,443	99,668
Non-Current Liabilities		
I. Non-current financial liabilities	17,044	15,546
II. Non-current financial lease liabilities	5,322	7,413
III. Pension provisions	4,557	4,732
IV. Other non-current provisions	1,480	2,005
V. Other non-current liabilities	122	100
VI. Deferred tax liabilities	4,523	4,253
	33,048	34,050
Current Liabilities		
I. Current financial liabilities	43,192	50,538
II. Current Financial lease liabilities	3,702	4,732
III. Trade payables	44,032	44,007
IV. Contract liabilities	31,332	22,567
V. Current income tax liabilities	2,299	2,325
VI. Other current provisions	9,505	7,449
VII. Derivative financial instruments	-	135
VIII. Other current liabilities	9,899	13,151
	143,960	144,905
Total liabilities	247,452	278,623

Consolidated Cash Flow Statement

(in TEUR)	09/30/2024	09/30/2023*
Net profit / loss after taxes	-25,372	6,948
Amortization/ depreciation	7,597	8,669
Increase (+) / decrease (-) of pension provisions and other non-current provisions	-689	-654
Interest income (-) and expenses (+)*	3,670	3,144
Taxes on income and earnings	787	704
Other non-cash income (-) and expenses (+)	461	694
Gains (-) / losses (+) from disposal of assets	-4,258	-5,708
Result from investments using the equity method	1,905	882
Increase (-) / decrease (+) in inventories, trade receivables, contract assets and other assets	906	16,560
Increase (+) / decrease (-) in trade payables, contract liabilities and other liabilities	5,756	-50,579
Received (+) / Paid income taxes (-)	-1,167	-1,180
Interest paid*	-3,886	-3,408
Interest received	215	264
Cash flow from operating activities (1)	-14,074	-23,665
Cash receipts from the sale of fixed assets	2	1
Cash payments for the investments in intangible assets and property, plant and equipment	-14,219	-19,437
Government grants/subsidies received	9,358	14,800
Cash payments for investments in subsidiaries less liquid funds received	7,977	0
Cash receipts for the sale of investments using the equity method less liquid funds withdraw	0	0
Cash payments for investments using the equity method less liquid funds received	0	0
Cash receipts from the investments on financial assets	4,073	1,224
Cash payments for the investments on financial assets	0	-1,032
Cash flow from investing activities (2)	7,191	-4,444
Cash receipts from the assumption of non-current financial liabilities	1,498	726
Cash payments for the repayment of non-current financial liabilities	0	-1,031
Cash receipts from the assumption of current financial liabilities	0	10,386
Cash payments for the repayment of current financial liabilities	-7,346	-1,345
Purchase of treasury shares	0	0
Cash payment of lease liabilities	-3,114	-3,249
Cash receipts from equity increase	0	2
Cash flow from financing activities (3)	-8,962	5,490
Cash and cash equivalents at the end of the period		
Net change in cash funds (subtotal 1-3)	-15,845	-22,619
Effect of exchange rate movements on cash and cash equivalents	-218	-336
Credit risk allowance on bank deposit	10	12
Cash and cash equivalents on January 1	30,239	33,604
Cash and cash equivalents on September 30, 2024	14,186	10,661

*Adjustment of prior-year figures.

Consolidated Segment Report

As of September 30, 2024

(in TEUR)	Mobility & Battery Solutions	Industry Solutions	Total Group
Total revenues			
Q3 2024	37,009	96,740	133,749
Q3 2023	75,949	119,077	195,026
Result from investments using the equity method			
Q3 2024	0	-1,905	-1,905
Q3 2023	-547	-335	-882
EBITDA			
Q3 2024	-12,745	-572	-13,317
Q3 2023*	8,809	10,656	19,465
Amortization/depreciation			
Q3 2024	3,686	3,911	7,597
Q3 2023	3,742	4,927	8,669
EBIT			
Q3 2024	-16,431	-4,483	-20,914
Q3 2023*	5,067	5,729	10,796
Financial results			
Q3 2024	-2,638	-1,032	-3,670
Q3 2023*	-2,027	-1,117	-3,144
EBT			
Q3 2024	-19,070	-5,515	-24,585
Q3 2023	3,040	4,611	7,651
Income taxes			
Q3 2024	-205	-582	-787
Q3 2023	141	-845	-704
Consolidated profit or loss			
Q3 2024	-19,275	-6,097	-25,372
Q3 2023	3,181	3,767	6,948

*Adjustment of prior-year figures.

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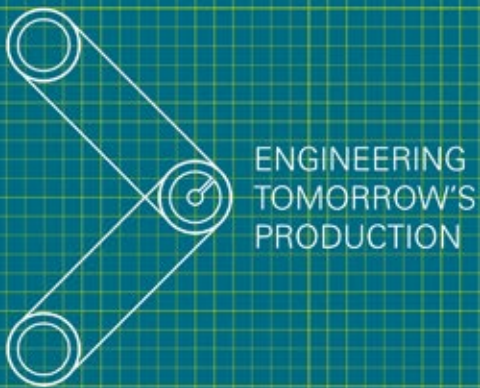
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The quarterly report is also available in English. In the case of discrepancies, the German version shall prevail.

Digital versions of the Manz AG annual report and the quarterly reports are also available on the Internet under "Investor Relations" in the "Publications" section.

For the sake of better readability, we consistently avoid gender-differentiating formulations (e.g. "his/her" or "he/she"). The corresponding terms apply to all genders for the purposes of equal rights. This is done solely for editorial purposes and does not imply a judgment of any kind.



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